**CLICK 2018 Product Development Terms & Fee Schedule**

**LEVEL PD 0 - Cost: $0.00**

1. Definition:
   1. Use of a current CLICK kit to solve the customer needs (NO development needed)
2. Package includes:
   1. Standard CLICK kit at MFG pricing

3. Terms:

* 1. No NDA needed, Approve product use and market, 25 units/order MOQ during validation period (3 months), After validation period 100 units/order MOQ, yearly forecast, no lead time

**LEVEL PD 1 - Cost: $2500**

1. Definition:
   1. Current CLICK kit does not work, but small changes of standard components will work
2. Package includes:
   1. 3 custom kits for validation per BOM. More kits available at MFG price
   2. 3 BOM revisions during validation period (6 months)
3. Terms:
   1. NDA (if necessary), Approve product use and market, Create final BOM, Establish pricing, 100 units/order MOQ after validation period, Yearly volume forecast, Yearly volume commitment (250 kits/year), 60 day lead time on standard components

**LEVEL PD 2 - Cost: $5000**

1. Definition:
   1. Includes PD1 effort + more development time + broader access to non-standard parts
   2. Non-standard parts are off-catalog Boa components

2. Package includes:

* 1. 3 custom kits for validation per BOM. More kits available at MFG price
  2. 3 BOM revisions during validation period (8 months)

1. Terms:
   1. NDA (if necessary), Approve product use and market, Create final BOM, Establish pricing, 100 units/order MOQ, Yearly volume forecast, Yearly volume commitment (500 kits/year), 45 day lead time on standard components, 90 day lead time on non-standard parts

**LEVEL PD 3 - Cost: $10,000 (additional costs may apply)**

1. Definition:
   1. PD2 + custom design + development consulting
2. Package includes:
   1. Builders Box of available parts.
   2. 5 custom kits for validation per BOM. More kits available at MFG price
   3. 4 BOM revisions per validation period (10 months)
3. Terms:
   1. Mutual NDA required, Approve product use and market, Create final BOM, Establish pricing, Validate testing/prototyping, Sales contract, MOQ (100 kits), Yearly forecast required, Yearly volume commitment (500 kits/year), 60 lead time on standard components, 90 day lead time on non-standard parts